



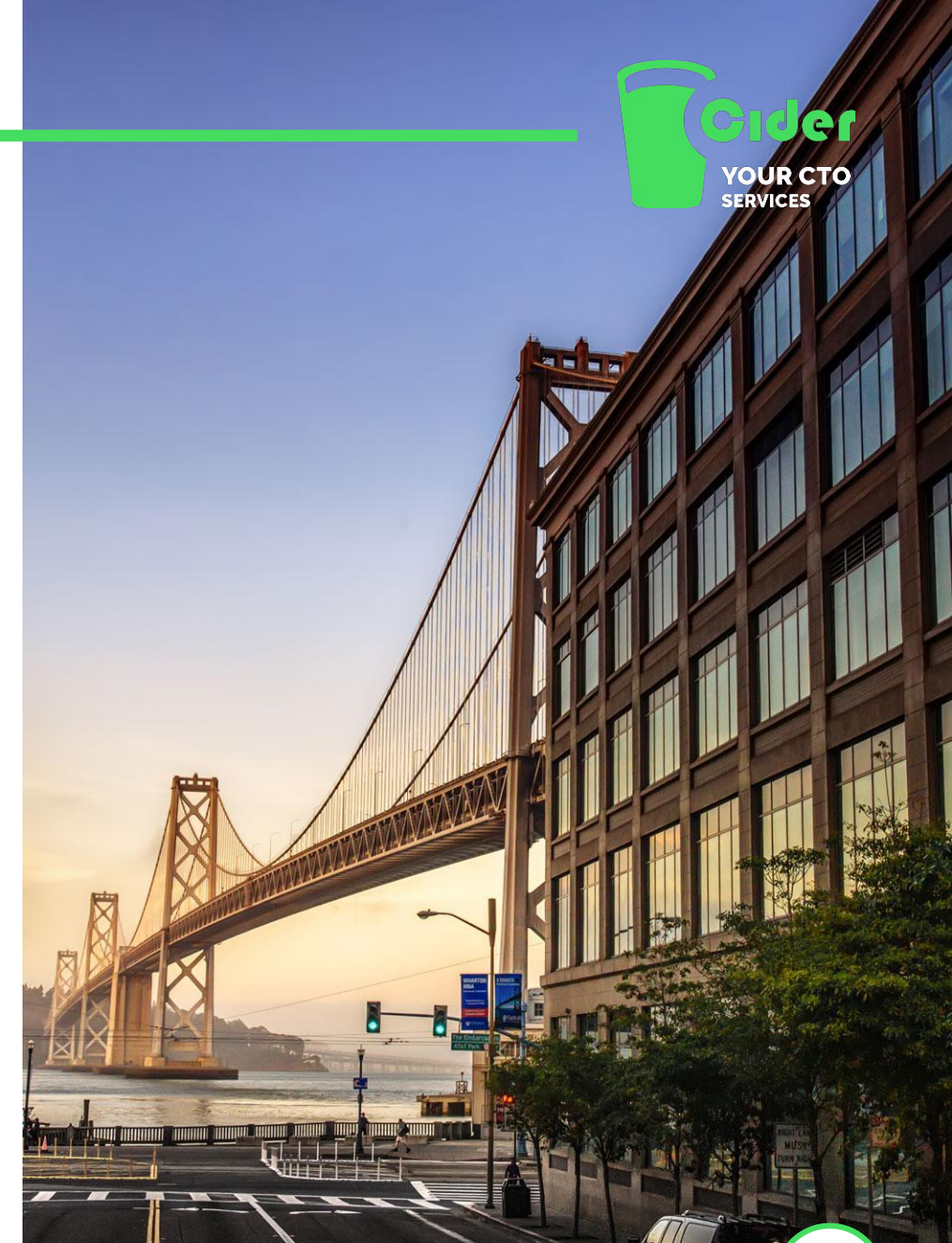
COMPANY OVERVIEW  
**SFDC**

# Company Overview



## Company based in the heart of Silicon Valley

- » Sources best talent around the world in order to deliver highest quality product.
- » Ensures projects are delivered in the least possible time with primary concentration on product quality via transparent agile methodology.
- » Envisions project delivery to be a process built on honesty with focus on clear communication between stakeholders and offshore development teams.
- » 100% US based contracts and financial transactions.



# Our Team

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## Core team is based in SF Bay Area



Ilya Lipovich

**CEO**

15 years of enterprise management with Finance and Operations background.

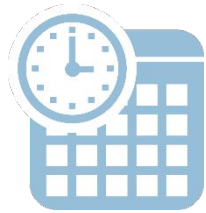


Extended teams are spread across 50 development studios around the world

# Why Develop with Cider?



Transparent project management.



Weekly Stand-ups and daily updates on current and completed tasks.



Each resource focuses on one project at a time.

## Our Best Features



10 years specializing in mobile app and web development.



We source extremely talented, creative and technical resources at significantly lower cost compared to our competitors.



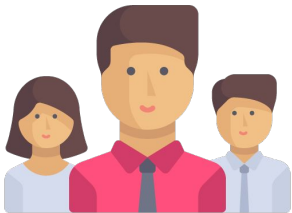
We have expertise across different industries, including healthcare, fitness, social, finance, eCommerce and games.



# How will you take our CIDER?



Resources managed by CIDER PMs



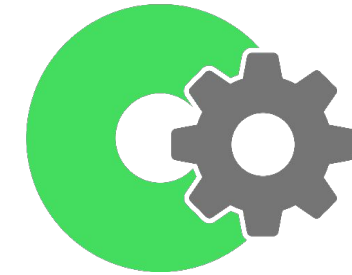
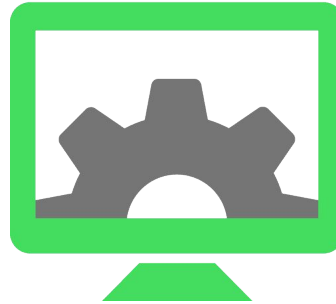
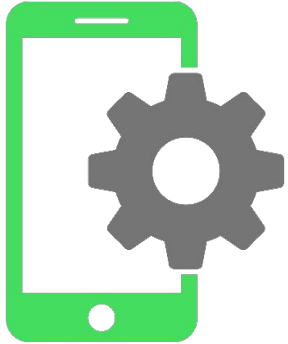
Resources managed by Client



Independent CIDER contractors



# Areas of Technical Expertise



## Mobile Development

- » iOS, Android and Microsoft
- » C++ cross platform
- » Unity 2/3D
- » JavaScript and HTML5
- » Backend: Java and Parse

+ other most widely used methods

## Web Development

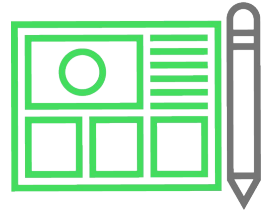
- » WordPress
- » Magento E-Commerce
- » Drupal
- » Joomla
- » Ruby on Rails

## Other areas of Software development

- » Salesforce (SFDC)
- » Amazon Web Services (AWS)

# Marketing Support

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UX / UI Design



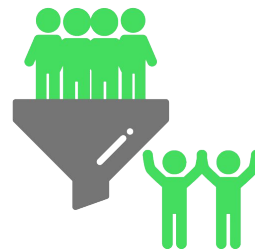
Strategy



SEO / SEM



Digital Advertising

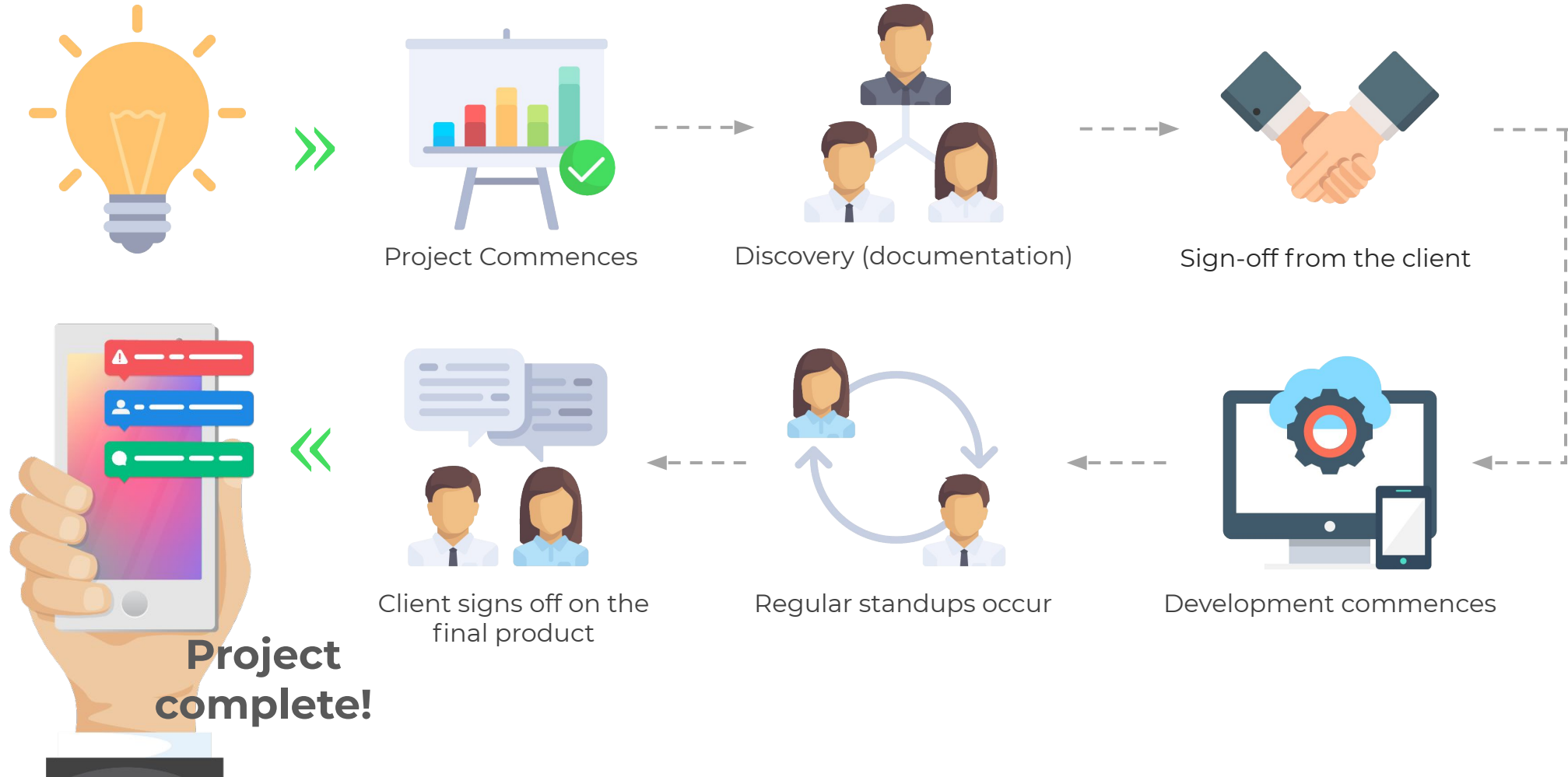


Lead Generation



Analytics

# This is how it's done!





# Our Clients



JOHN DEERE



# SFDC Introduction



<p><b>250+ projects</b></p> <ul style="list-style-type: none"><li>» SalesCloud</li><li>» ServiceCloud</li><li>» ComunityCloud</li><li>» Integration</li><li>» MarketingCloud &amp; Pardot</li></ul>	<p><b>7 Apps @ Appexchange</b></p> <ul style="list-style-type: none"><li>» Custom App Development</li><li>» ISV Advisory</li><li>» ISV "lift-and-shift"</li><li>» Mobile enablement</li><li>» ISV team Extension</li><li>» Prototype Your Ideas</li></ul>	<p><b>8000+</b> Supported users</p> <p><b>63</b> Countries</p> <ul style="list-style-type: none"><li>» L1/L2/L3 Support</li><li>» "Follow the Sun" model</li></ul>
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World Wide development presence

- » **100+** Salesforce resources (consultants, Development, Admins)
- » **230+** Salesforce Certificates

# SFDC Portfolio



## Core CRM



Sales automation, Forecasting, CPQ, Lead-to-Cash, Contact Centers, SLA, Entitlements, Knowledge base, Customer and Partner Communities

## Marketing



B2B and B2C Marketing Campaign automation, mass emails, website integration

## Integration



Salesforce to back-end integration, SAP ERP integration, ETL tools, Data Quality, Real-time and batch

## Custom Development and Industry apps



Custom app development on Force.com platform, industry specific platform apps

## Analytics



Complex reporting and analytics, DWH, data mining, B2C and B2B analytics





FOR MORE  
INFORMATION

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